

UNITED STATES COURT OF APPEALS

FOR THE NINTH CIRCUIT

LAHAINA-MAUI CORPORATION,  
California corporation,

Appellant,

v.

No. 20419

SEPH TAU TET HEW and HELEN  
IONA HEW, husband and wife,  
ORGE TAN and SHIZUKO RUTH  
I, husband and wife,

Appellees.

FEB 10 1967

APPELLANT'S REPLY BRIEF

**FILED**

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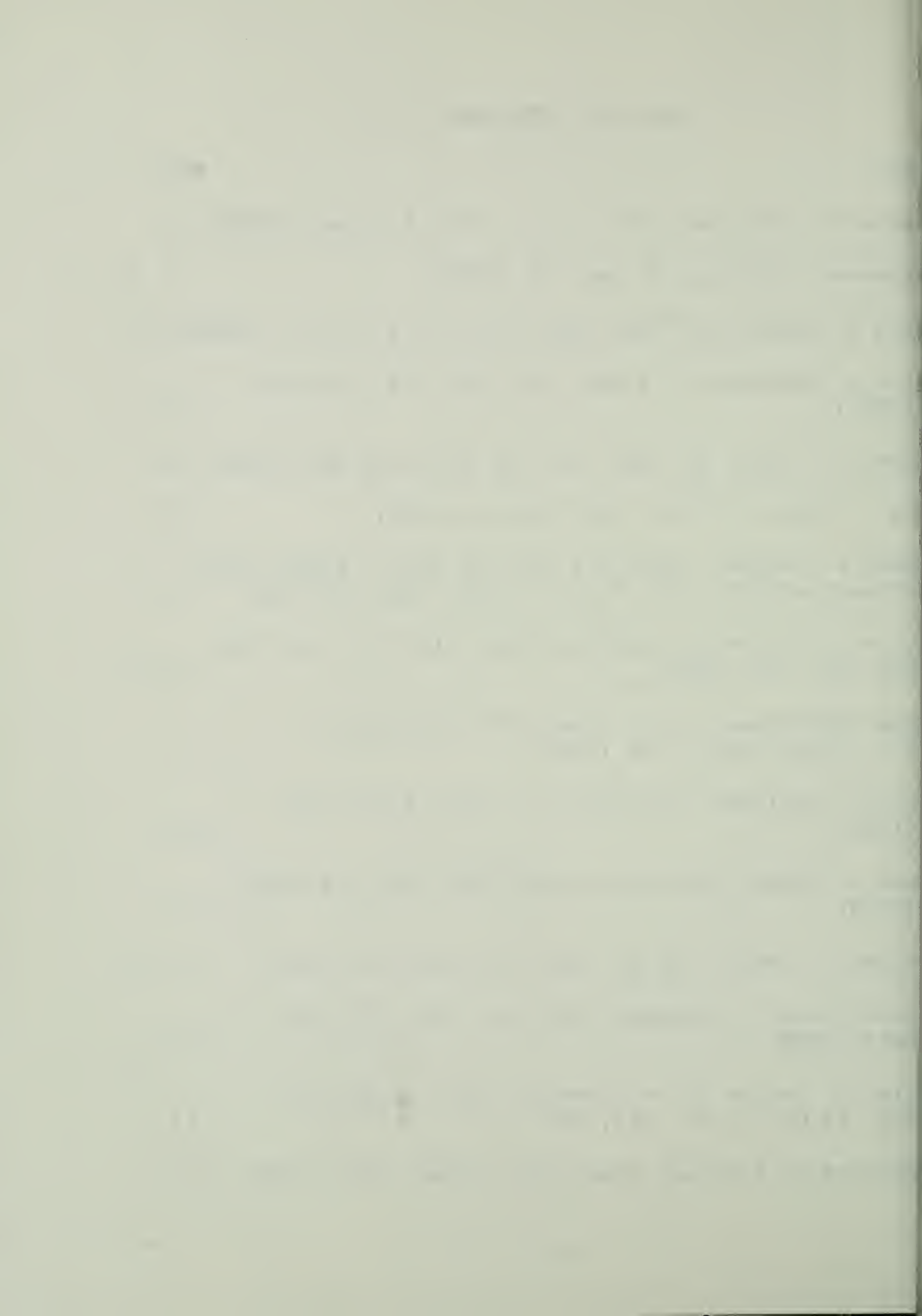
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No. 20419

JOSEPH TAU TET HEW and HELEN  
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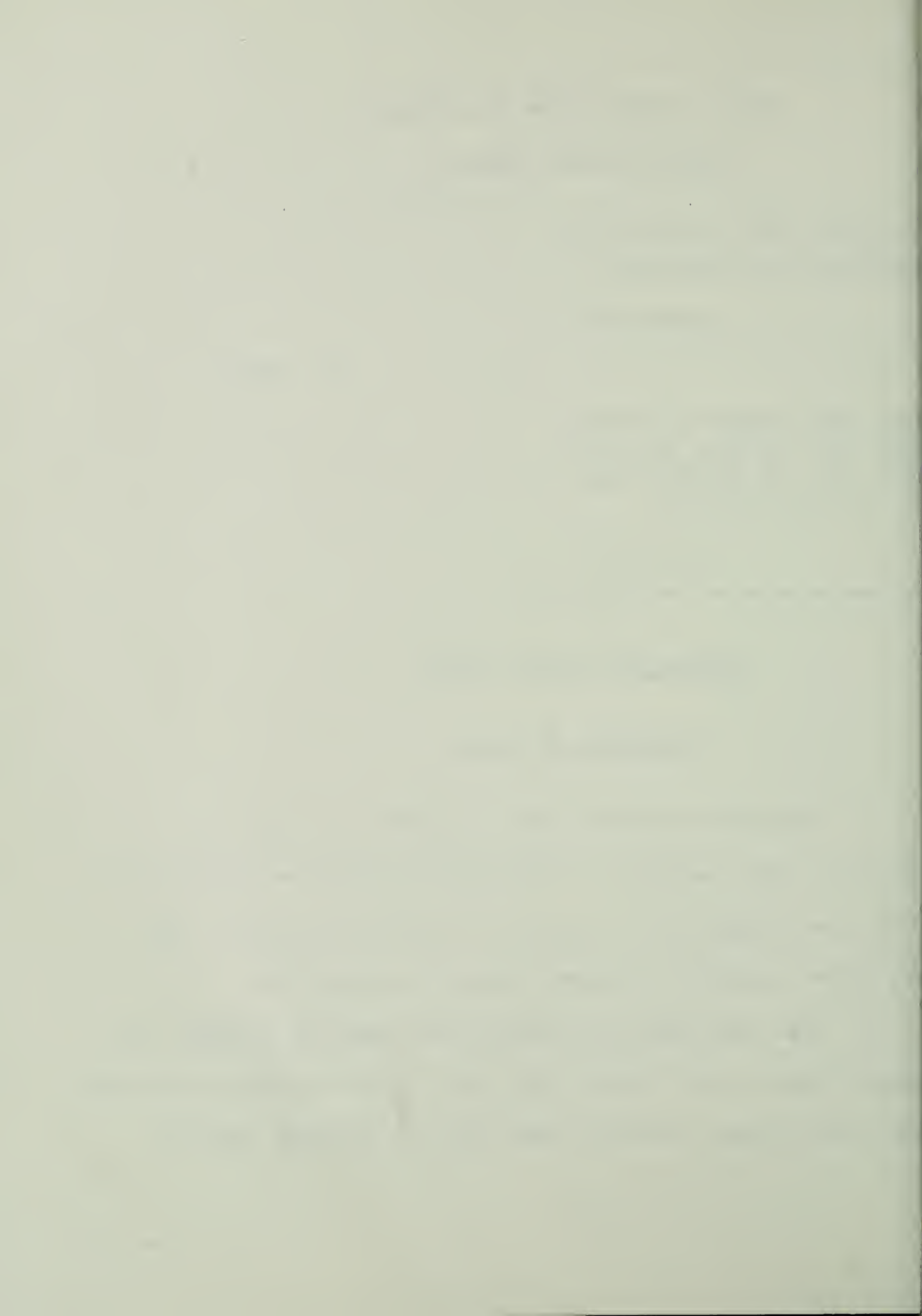
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APPELLANT'S REPLY BRIEF

STATEMENT OF FACTS

Appellees entered into an option to lease land to Appellants; upon exercise of that option Appellees refused to perform and brought this action to cancel the option. The court below granted a summary judgment to Appellees.

The sole question before this court is whether that summary judgment can stand. The court must therefore determine, among other things, whether there was any genuine issue of



material fact between the parties, and in making such a determination the "Statement of Facts" given by the parties is of singular importance. Appellees' "Facts" contain references to self-serving statements made by the Appellees which are nowhere acceded in by Appellant. <sup>1/</sup> Some of their "facts" are immaterial to a decision on a summary judgment <sup>2/</sup> and serve only to confuse the facts which are open to consideration. Two statements, one of which is not fact at all and the other an incorrect statement of the lower court's holding, deserve specific mention since they might otherwise be misleading to this court:

Appellees make the statement at page 3 of their brief: "A proper subordination provision in the lease was basic and essential to enable the Appellant to obtain for the benefit of both lessor and lessee the proper financing for a proposed 2-3 story, 200 unit 'combination apartment hotel' project costing between

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"Appellees, not experienced in the leasing of real property (R:92)" (Appellees' Brief 2-3); "Appellees understood that this contract prevented, during the term of the 'exclusive option,' the appellees from negotiating a lease with any other person (R:84)" (Appellee's Brief 2-3)

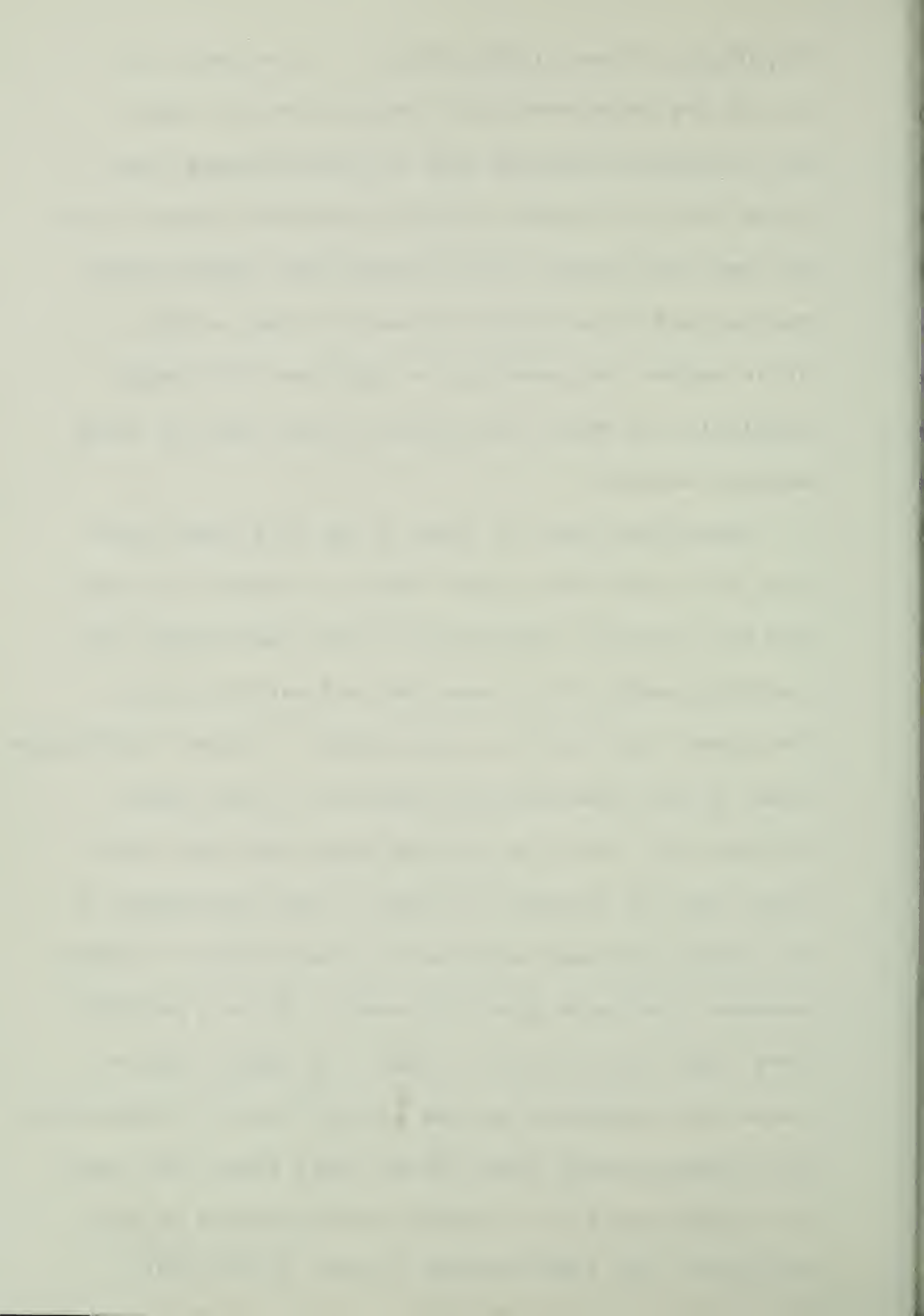
See footnote 1 above. Additional examples: "were not represented by counsel (R:80)" (Appellee's Brief 3); second full paragraph, page 4.



\$1,000,000.00 and \$1,500,000.00." At no point in any of the references given by Appellees is there any indication whatever that the subordination was to be for the "benefit of both lessor and lessee"; nor is there any portion of the record that would permit the inference that this statement is fact at all.

It is rather the assertion by Appellees of a legal conclusion on which the outcome of this case in large measure depends.

Appellees state at pages 2 and 6 of their brief that the court below ruled "that no contract to lease had been entered into because of the uncertainty and indefiniteness of its essential and material terms." The lower court made no such ruling; it found "indefiniteness" in the subordination provision of the option (R:105,115), but it at no time found that this meant there was "no contract to lease." This conclusion is one which Appellees urged on the court below - without success - and urge upon this court. It is a position they take, but it is not a fact. It should also be noted that Appellees use the plural "terms" in describing the indefiniteness found by the court below; the court was quite specific in finding indefiniteness in only one term - the subordination clause. (R:105,115).



Appellees make a further reference to what the court below did at page 10 of their brief; they say the court below concluded that as a matter of law the alleged option was sufficient under the Statute of Frauds." If they mean that the court specifically came to such a conclusion, their statement is simply untrue. If they mean that such a conclusion must necessarily follow from the court's decision, the statement is merely misleading in that it indicates the court below supported the argument they are introducing. The court below did not mention the Statute of Frauds in its holding.





## ARGUMENT

Appellees' arguments tend at times to go in many directions and to be not clearly related to the issues in this case. To avoid confusion Appellant will reply to these arguments within the framework of the issues presented. These are not complicated. The case concerns an option to lease land belonging to Appellees which Appellant has exercised. Appellees have refused to perform and have been awarded a summary judgment in their action to declare the option void. The award of this summary judgment is being appealed here by Appellant.

The District Court ruled that the option was, in all respects save only one, specifically enforceable under Hawaii law by virtue of the case of Francone v. McClay, 41 Haw. 72 (1955), a case granting specific enforcement of an option to lease almost identical to the one here. There is, however, one clause in our option which did not appear in that case, it being the underlined portion of the following paragraph:

Said lease shall contain the standard provisions normally contained in a lease for similar property situate in the State of Hawaii together with the provision that the lessors shall subordinate their



fee to permit the lessee to obtain financing  
which provision is by way of example, but not by  
way of limitation.

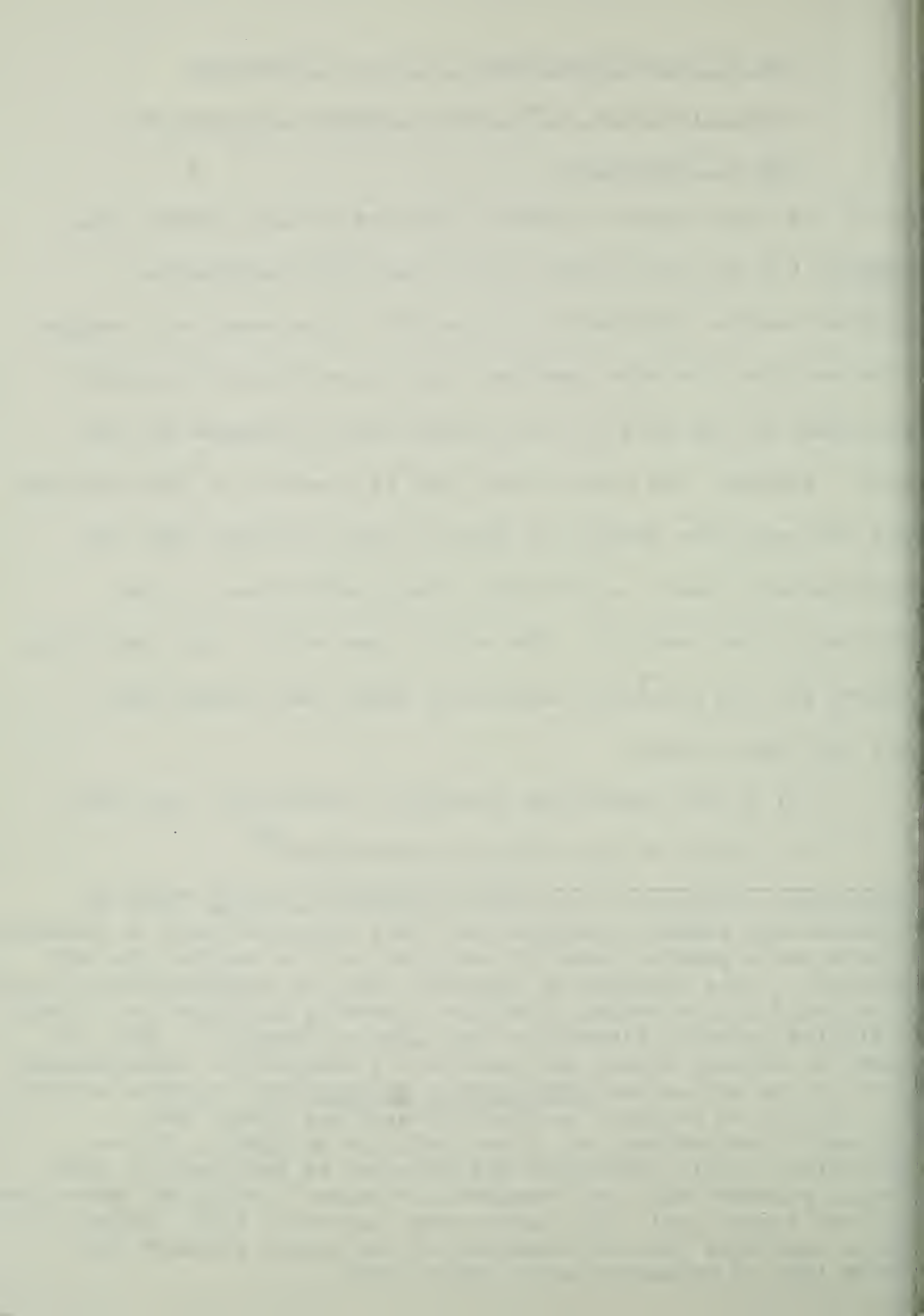
This is the only respect in which the case at hand differs from Mancone, but the court below ruled that the subordination provision was too indefinite for specific enforcement as a matter of law and that therefor Appellant was not entitled to specific enforcement of any part of its contract nor to damages for its breach. Further, the court ruled that as a matter of law Appellant could not waive the benefit to which it was entitled under the subordination clause, and thereby obtain enforcement of the remainder of the contract. The entire case before this court thus involves the one provision underlined above and nothing more.

There are three issues:

- 1) Is the underlined provision "indefinite" such that it cannot be specifically enforceable?<sup>3/</sup>

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Appellees at page 16 state their position as being "that on the motion for summary judgment the court below had only to consider if there was a genuine issue of material fact on whether the subordination clause tendered by Appellant (or any subordination clause) was or could be a standard provision 'normally contained in a lease or similar property situate in the State of Hawaii.'" This, of course, is clearly wrong; the question is whether the subordination clause in the option was sufficiently definite for specific enforcement. It can be definite in itself (which has always been Appellant's contention), or if not definite in itself, it can nevertheless attain sufficient definiteness by reference to some external standard such as "standard provisions" (which has never been Appellant's position). See Restatement Contracts §370, Comment C. Perhaps Appellees' misunderstanding of the issues explains the seeming lack of organization in their brief.

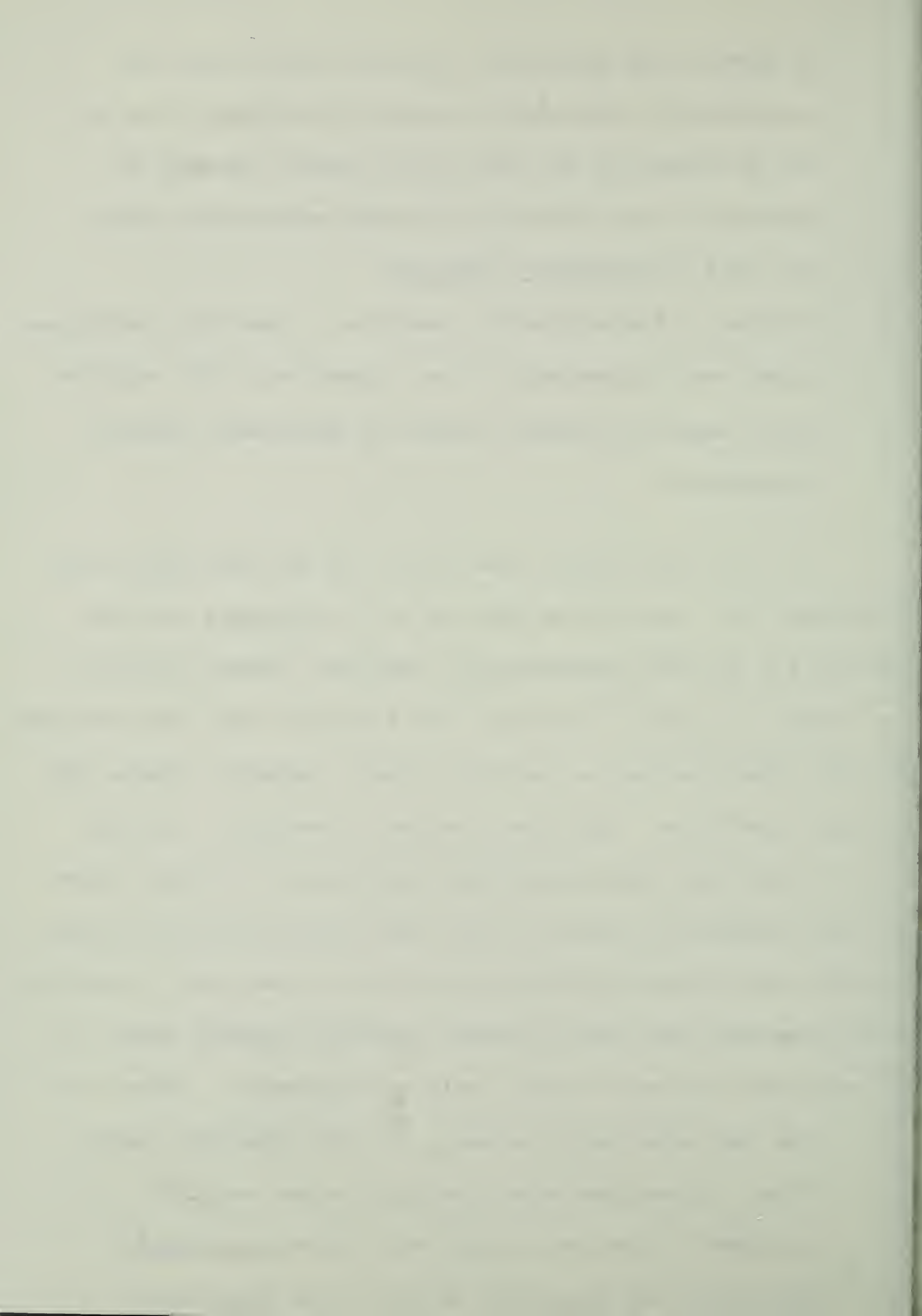


2) Even if the provision should be found to be not specifically enforceable because "indefinite," can it not be waived by the Appellant, thereby leaving the balance of the option specifically enforceable under the rule of Francone v. McClay?

3) Even if the option is incapable of specific performance under any circumstance, is not Appellant still entitled to an award of damages because of Appellees' refusal to perform?

I. As to the first issue (i.e., Is the provision which distinguishes this option from the one in the Francone case too indefinite for specific performance), Appellant showed in detail at length at pages 11 through 17 of its brief that the provision relating for subordination is perfectly clear, perfectly simple and no wise indefinite. Appellant further showed that a ruling that such clause was indefinite would constitute a judicial interference with freedom to contract which was contrary to all existing authorities and accepted jurisprudence of the common law. Appellees met this argument with many argument headings and many pages of words and, when the smoke clears, only two arguments. These are:

(a) The underlined language, say the Appellees, means "that a provision subordinating the fee would be included in the lease along with other nonstandard provisions not mentioned and yet to be negotiated."



(Appellees' Brief 9).

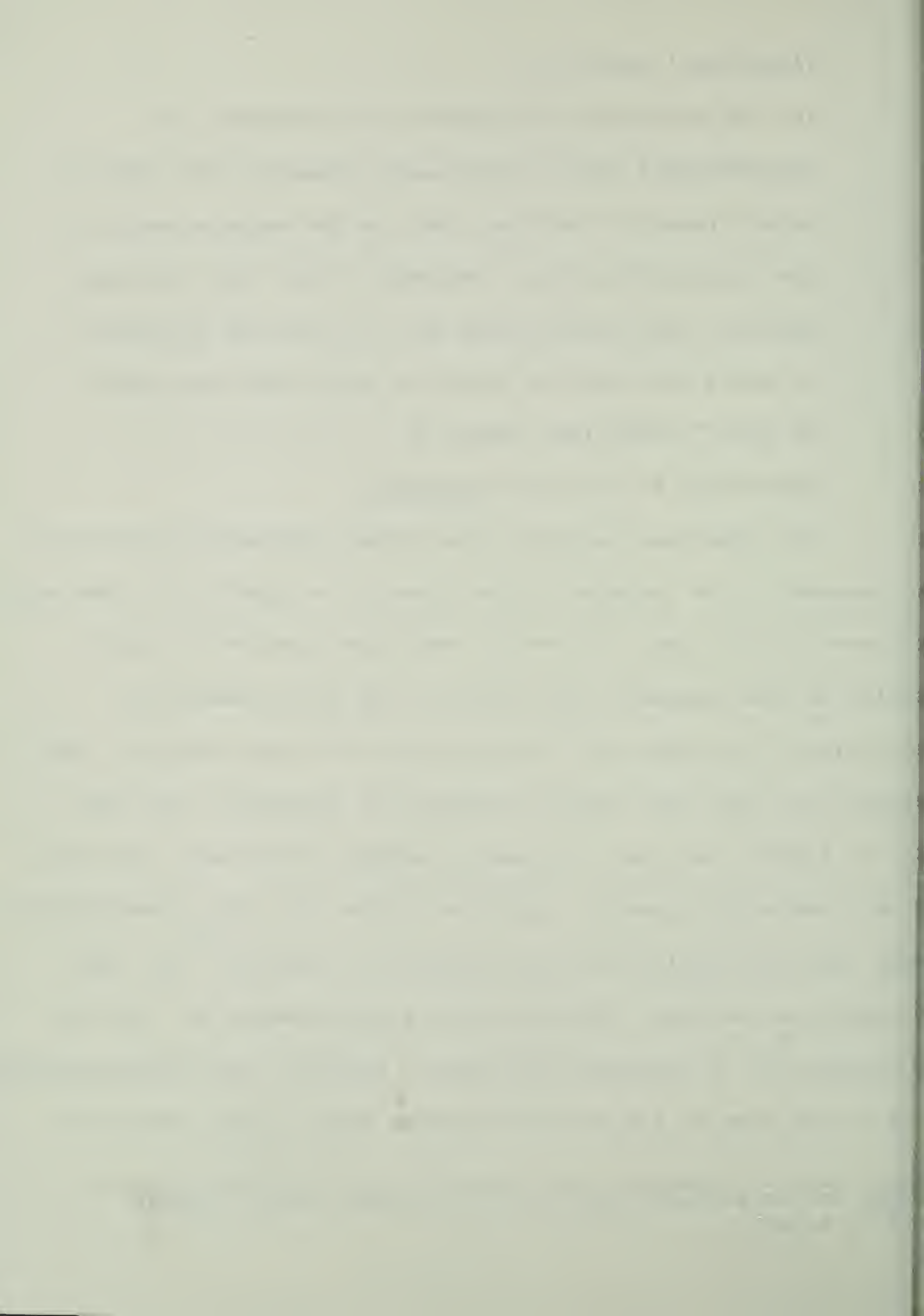
(b) The subordination language is indefinite and unenforceable because "necessary elements of a subordination clause are omitted, such as the maximum amount of the construction loan, the terms of the loan including when the loan would become due, the rate of interest it would bear and the manner in which the loan would be paid." (Appellees' Brief 9)

These will be discussed seriatim:

(A) Appellees' argument that other nonstandard provisions were intended to be included in the lease is to Appellant's knowledge and new in this case. It was not mentioned insofar as can be recalled in oral argument nor raised in any of the memoranda filed below. Certainly the interpretation was never adopted, even obliquely, by the court below and Appellees apparently wish this court to affirm the grant of summary judgment below based upon this new and independent ground. Appellees state that this interpretation is the "obvious meaning" of the provision in question, <sup>4/</sup> but they are surely not serious. The asked-for interpretation is anything but obvious; it is strained and unreal. Further, this "interpretation" lies in the face of the use of "together with" in the provision:

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They do not explain why, if it is obvious, no one thought about it before.





Said lease shall contain the standard provisions normally contained in a lease for similar property situate in the State of Hawaii together with the provision that the Lessor shall subordinate their fee to permit the Lessee to obtain financing which provision is by way of example, but not by way of limitation. (R:9)

the last clause - "which provision is by way of example, but not by way of limitation" - clearly refers to the "provision" which precedes it. And that provision is definitely stated to be the exception to the proviso that the lease shall contain "standard provisions." Nowhere is there any use of the plural or indication of more than the one specified "non-standard" provision was intended. Surely Appellee's "interpretation" would never be adopted by any court merely from a reading of the words; rather its acceptance would require a rather strong showing by parole evidence that this was the intention despite the words. But in order to prevail on a motion for summary judgment as here, it must be found by this court that the meaning of the words is so clear that parole evidence would not be admitted to explain it. Such a finding with respect to this "interpretation" is simply not reasonable. 5/

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Even if the interpretation asked for by Appellant is valid, merely the provision does no more than give the parties permission to arrange other nonstandard provisions later if they wished to. In such a case it is merely redundant, for the parties may always amend or add to their contract later by mutual agreement.



(B) Appellees present a number of argument headings on the question of specific enforceability of the provision, but they all contain the same argument. One of these headings states that the option was insufficient under the Statute of Frauds because the subordination language was vague and indefinite." (Appellee's Brief 10). Another is that "an option to lease which is incomplete and uncertain cannot be specifically performed." (Appellees' Brief 13) Appellees do not indicate anything that is "incomplete and uncertain" about this option other than the alleged indefiniteness of the subordination provision. Again: "as a matter of law, a subordination provision requires agreement on the conditions of the subordination." (Appellees' Brief 17) These conditions, it turns out, are the "necessary elements" which were not included in this case and thereby render the subordination clause indefinite (Appellees' Brief 9,18). In short, all these headings introduce precisely the same argument -- that the subordination language is uncertain. If this is the appropriate issue, then it ought to be discussed directly and not obscured behind a number of confusing disguises.

The provision "that the lessor shall subordinate their right to permit the lessee to obtain financing" surely is not indefinite on its face. It describes fully and completely what the lessor is required to do. 6/ Appellees argue, however, and the

As Appellant pointed out in its opening brief (page 13), it offered to supply experts to establish that the provision had a definite and ascertainable meaning as it stood. Appellees recognized in their brief that "this amounted to an offer of proof of facts which precludes the entry of summary judgment." (Appellees' Brief 18)



lower court apparently agreed, that any subordination clause in order to be effective as an agreement between two parties must contain "necessary elements" including the maximum amount of the construction loan, the terms of the loan, including when the loan would become due, the rate of interest it would bear, and the manner in which the loan would be paid. But there is no explanation of why these elements must be present, and no hint as to why a party cannot, if he wishes, simply agree to subordinate his fee to whatever extent may be necessary in order for the lessee to obtain financing. Appellant points out at pages 15 and 16 of its brief, there is no difference except in degree between an agreement to subordinate completely as here, or subject to any combination of restrictions ("necessary elements"), or not at all. It is truly an unusual rule of law which (1) permits a party who agreed to fully subordinate his interest in a piece of property, simply because of that agreement, to avoid not only his obligation to subordinate but also all other obligations he might have incurred at the same time, <sup>7/</sup> but (2) requires a party who agreed to a less-than-full subordination to comply in full with all his obligations. Appellant is unable to find one

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Even though he may have received full compensation and the other party was always prepared to perform in full. In this case Appellant paid Appellees the sum of \$1,000 for the option which had a life of only slightly in excess of three months (R:8-9); Appellant is also prepared to show at trial that the rental agreed to by Appellant was in excess of the value the land should have brought under a regular lease when the option was entered into.



single logical justification for this rule suggested by Appellees. The justification given by Appellees is as follows: They say (1) Appellant's contention that the provision is clear and definite "absurd"; and (2) that Appellant can only be correct if the subordination provision was one of the "'standard' clauses contracted for." (Appellees' Brief 18) The first statement is not supported by further discussion or elaboration. The second statement is simply nonsense. No contention has ever been made that the subordination provision is a "standard" clause; the contention is simply that as it is written it is clear, definite and enforceable.<sup>8/</sup> A search of Appellees' brief for any further reasoning to support the conclusion it asks for or to answer Appellant's argument will be in vain.

Appellees simply rest their case upon a series of California cases, none of which was decided by that state's Supreme Court. These cases are laid out and discussed by Appellees on pages 20 through 27 and do unquestionably assert that the so-called "necessary elements" asked for by Appellees must be stated in full detail alongside any subordination provision in order to render that provision specifically enforceable in California. What is their reasoning? What logic have they found that neither Appellees or Appellant in this case are able to find? The answer

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See footnote 3, supra.





: none. These cases constitute authority for the instant case which is governed by Hawaii law) "only insofar as they are persuasive; they are not only unpersuasive, they are wholly devoid of any logical explanation for the rule they espouse. As Appellant pointed out at page 16 of its brief, all of the cases cited by Appellees merely follow without reasoning or explanation the equally unreasoned dictum in Gould v. Callan, 127 Cal.App. 2d 1, 273 P.2d 93 (1954) which they incorrectly refer to as the "holding" of that case. As Appellant has indicated (Appellant's Brief 16-17) the decision in these cases constitutes a substantial and a unique interference with the rights of parties to a contract to bargain and agree to what they will. Such an action cannot be justified by reference to principles of the common law since it is contrary to them, and in fact the decisions are purely and simply policy decisions to the effect that unrestricted agreements to subordinate will not be enforced. Only one possible explanation can be found. In California the legislature has decided that purchasers of land giving purchase money mortgages as a part of the purchase price should not be held personally liable for the payment of such mortgages. In other words, a seller of land is prohibited by law from bargaining for and obtaining the personal liability of his

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California Civil Procedure Code §580(b).



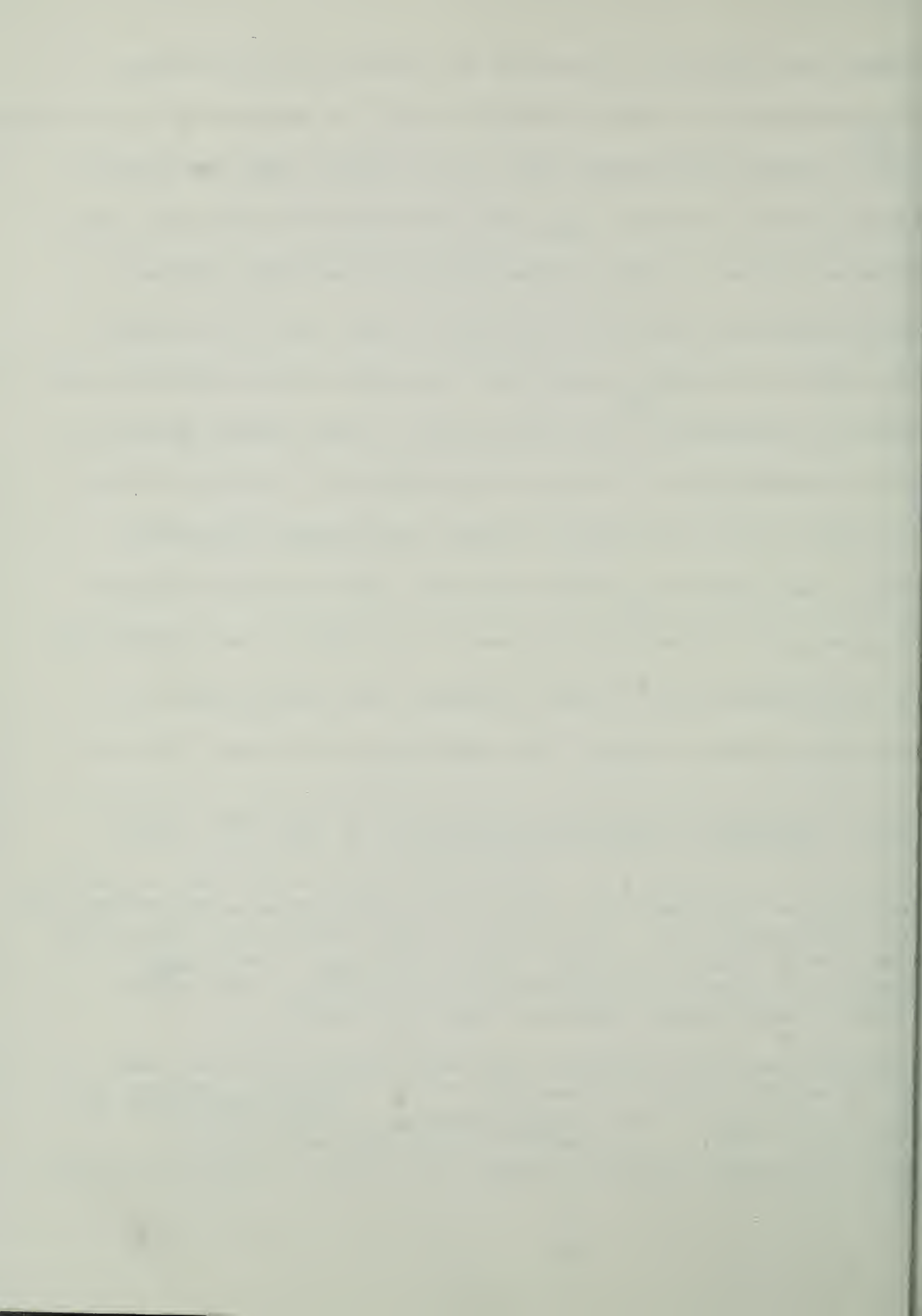
purchaser and can have no security for payment of the balance  
 his purchase price other than the land. In Hawaii, as in most other  
 <sup>10/</sup> states, a seller can bargain for, if he wishes, both the personal  
 liability of the purchaser and the land as his security; he could,  
 if he were willing to rely on the personal liability, allow a  
 complete subordination of his interest in the land - or indeed  
 simply take no mortgage on the land - and not be left without some  
 <sup>11/</sup> assurance of repayment. In California, if the seller agrees to a  
 complete subordination, the law forces him into a position where  
 he has given up all security. Perhaps this unique situation  
 justifies the extremely unusual position taken by the California  
 <sup>12/</sup> lower appellate courts, but it seems more likely that the Supreme  
 Court of California will refuse to adopt the position when the  
 opportunity presents itself. The important point here, however,

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/ E.g., Wodehouse v. Hawaiian Trust Co., 32 Haw. 835 (1933).

/ Surely no one would ever assert that a seller of land would not  
 be bound by an agreement to sell land for cash plus a promissory note  
 without a mortgage at all. An opposite result should not follow from  
 a situation in which the seller takes cash plus a note plus a  
 mortgage, but agrees to subordinate his mortgage. The latter  
 situation is not legally different from the former.

/ One case outside California has been decided to this same  
 effect in a trial court in New York State. Krusky v. Berger, 225  
 N.Y.S. 2d 797 (S.Ct. 1962), aff'd without opinion, 249 N.Y.S. 2d  
 8 (App.Div. 1964). It offered no reasoning or analysis,  
 however, and merely adopted blindly the holding of these California  
 cases.



that these cases are wholly unsupportable unless on the ground that they produce a special rule to meet a special situation. This special situation does not exist in Hawaii where personal liability on purchase money mortgages is the rule, and the cases offer no other persuasive justification for their use as authority to determine Hawaii law. In short, Appellees' brief merely reiterates these cases and repeats their holding. It does not, and the cases do not, meet the arguments made by Appellant at pages 11 through 17 in its brief.

II. The second issue is whether the subordination provision cannot be waived by Appellant, even though it itself may not be specifically enforceable, thereby leaving the balance of the contract specifically enforceable under the rule of Francone v. McClay. Appellant, in its brief (pp. 18-32) cited and quoted from numerous authorities in a large variety of jurisdictions establishing the rule that a provision in a contract may be waived by the party entitled to the benefit thereof thereby entitling him to specific enforcement of the balance of the contract. Many of these cases are elaborately and carefully reasoned; all of them involve a contractual provision which could not be specifically enforced for one reason or another and the courts granted specific performance of the balance of the contract. Every one of these cases constitutes



distinguishable authority for Appellant's contention that waiver of the subordination clause in this case was perfectly proper and that specific performance of the balance of the contract should have been granted. Appellees' brief does contain a discussion of these cases, though its thrust is not always clear. For example, a name is attached to a group of Appellant's cases, ("Waiver of Performance Cases"), and then they are distinguished from our case on the following ground: the contracts involved in these cases are "valid, binding and certain in all their terms, the only problem being whether the terms are specifically enforceable or whether equity is the proper remedy." (Appellee's Brief 34). It is by no means clear why this constitutes a distinction and Appellees do not elucidate. <sup>13/</sup> These cases segregated by Appellees simply involve a provision which is not specifically enforceable for a reason other than that it is indefinite. But this is a distinction without a difference for there is no material difference between provisions which are not specifically enforceable because they are indefinite and provisions which are not enforceable for any other reason. The important factor is that in each case there was a provision which

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Probably Appellees do no more here than reiterate the same argument they make over and over - that our case is different because, somehow, we have no contract.



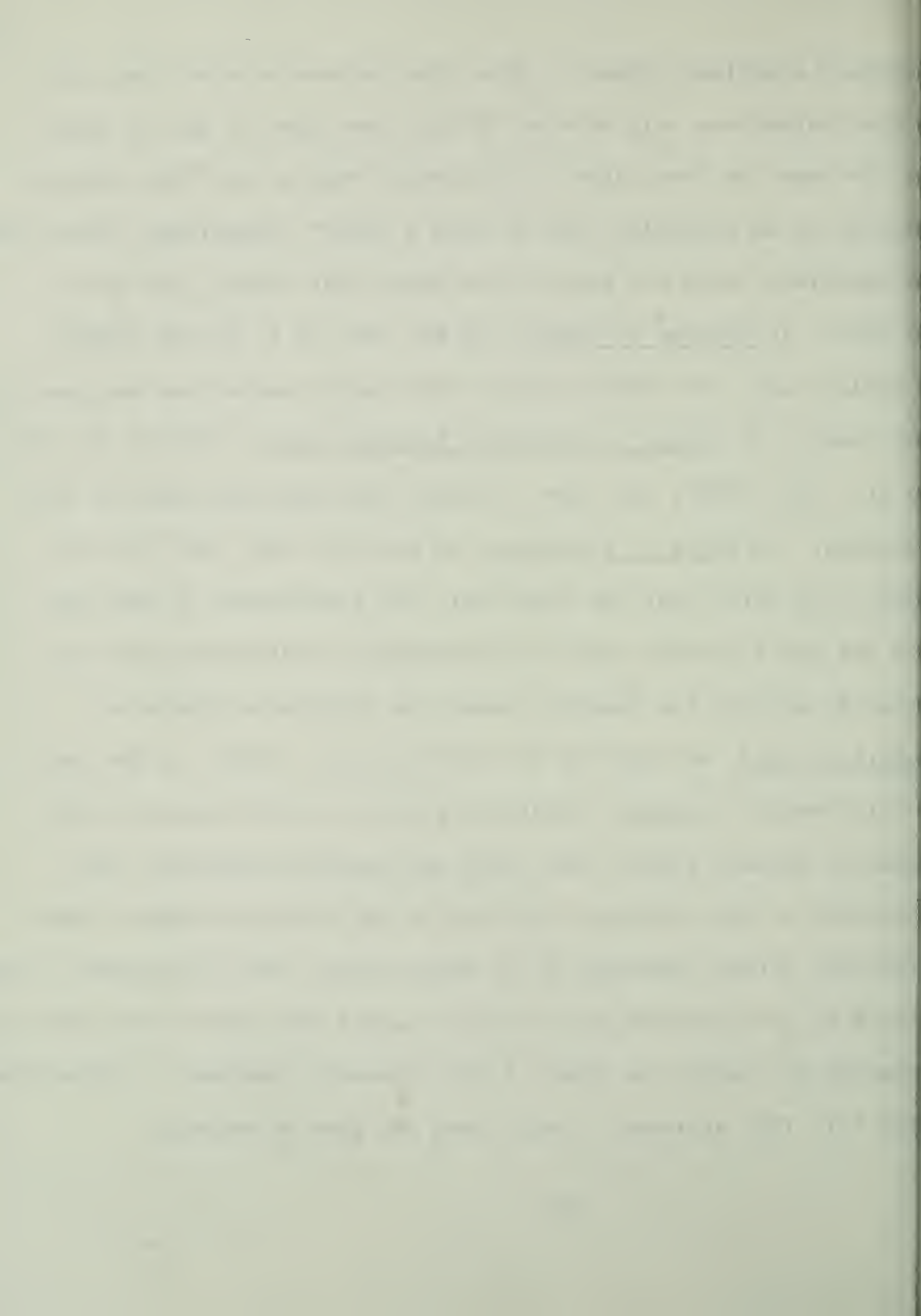


ould not be specifically enforced and in each case the contract was specifically enforced without that provision. This precisely what the court should have done in this case. It perhaps appropriate to note that Appellees' "distinction" has not been adopted by any of the other courts which have considered the matter; there are a large number of cases cited by Appellant in which a provision was not specifically enforceable because indefinite yet the balance of the contract was specifically enforced.

Appellees then form another group of the cases cited by Appellant and attach a name to them (The Deferred Payment Cases"). They state that "in all the deferred payment cases the waiver was either made within the time period allowed in the contract or the contract was silent as to time." (Appellees' Brief 34) It is by no means clear what this statement means or what it was inserted. It cannot mean that there was a "time period allowed" for waiver in any of these cases, for there was no such thing. Appellant cannot find any content in the words "contract silent as to time" in this context. One might guess, from reading that portion of Appellees' brief following the statement that what was really meant was that in the cases cited the waiver had taken place before the time for exercise of the option or acceptance of the contract or that there was no such time specified.



certainly Appellees appear to give this impression when they point out that waiver was only offered in this case when it got to trial and "no case has been cited or discovered when a court has allowed waiver of an essential term at such a time." (Appellees' Brief 35) But Appellees could not really have meant that either, for it is not true. In Trotter v. Lewis, 185 Md. 528, 45 A. 2d 329 (1946), an option case, the offer to waive the unenforceable term was made in open court. In Levine v. LaFayette Building Corp., 103 N.J. Eq. 121, 2 Atl. 441 (1928), the offer to waive was apparently made in the pleadings. In Haire v. Patterson, 63 Wash. 2d 282, 386 P.2d 953 (1963), the waiver was not made until the termination of the case when the court granted specific enforcement conditioned upon the plaintiff waiving his benefits under the indefinite provision. Abbell v. Ward, 40 Wash. 2d 779, 246 P.2d 468 (1952), is the same in this respect as Haire. Appellees also say, with respect to the "deferred payment cases" that "with one possible exception, the provisions of the contracts involved in the deferred payment cases admitted, either expressly or by implication, the cash payment of the balance of the purchase price and the courts were not in the position of having to change the terms of the agreement involved." (Appellees' Brief 38) This statement simply does not give an accurate



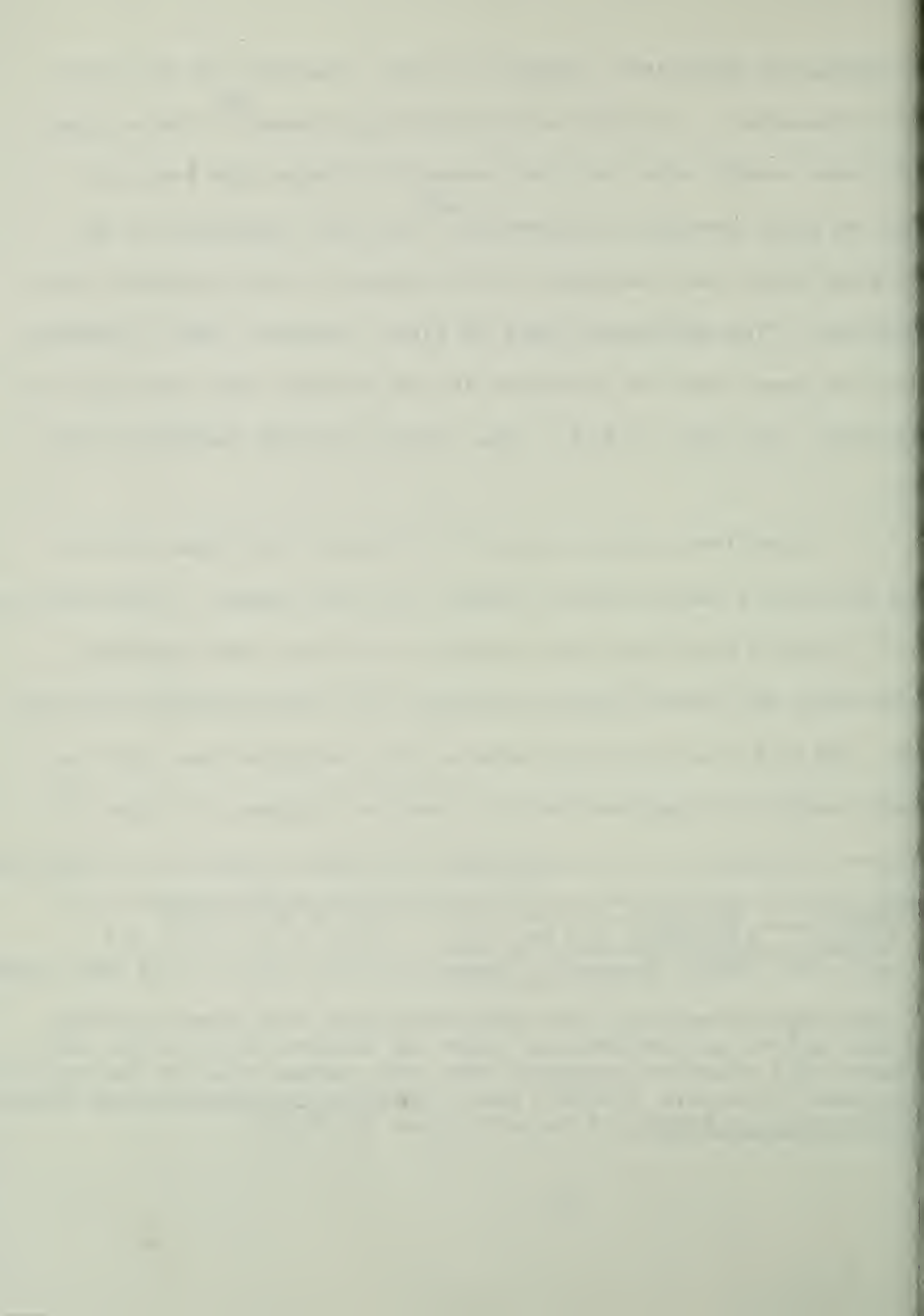
description of the cases. Three of them - one-half of the total  
under discussion - contain no prepayment provision.<sup>14/</sup> These three  
cases were credit sales and the courts did change the terms in  
order to grant specific performance.<sup>15/</sup> Further, Appellees on the  
same page state (at footnote 1) with respect to the exception they  
recognized, "The New Jersey rule is clear, however, that a belated  
waiver in open court as attempted in the instant case would not be  
permitted. 142 Atl. at 449." The cited page says nothing of the  
sort.

Appellees state at page 33 of their brief that if this  
case involved a subordination clause "with the terms... definitely set  
forth," and if Appellees were unable to perform, then Appellant  
would waive the subordination provision and obtain specific perform-  
ance. There is no difference between this supposed case and the  
remedy sought by Appellant here in terms of outcome, in terms of  
fairness or justice to the Appellees, in terms of justice to Appellant,

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Blanton v. Williams, 209 Ga. 16, 70 S.E.2d 461 (1952);  
Levine v. LaFayette Building Corp., 103 N.J. Eq. 121, 142  
Atl. 441 (1928); Trotter v. Lewis, 185 Md. 528, 45 A.2d 329 (1946)

The authorities have long recognized that such cases as these  
and the "waiver of performance" cases do involve the specific per-  
formance of a contract different from that agreed upon by the parties.  
Statement Contracts §359(2); Note, Specific Performance with Abate-  
ment of Purchase Price, 25 Harv. L. Rev. 731 (1912).



in any other terms. The only difference is that in one case the appellees cannot perform and in the other they will not; there is no reason in law or logic why this should alter the outcome so far as appellant is concerned. It is submitted that there is no legally recognizable difference between the two cases and that Appellees' admission is an admission that Appellant is entitled to prevail here.

Appellees cite two cases of their own with respect to the propriety of waiver. One of them, Roven v. Miller, 168 Cal. App. 2d 335, 335 P.2d 391, 335 P.2d 1035 (1959), simply involved an option which expired before it was exercised. This case has no relevance whatever to the question before the court and there is no apparent reason for its having been cited. Neither of the parties to this case has been able to find a case from a federal court or from the highest court of any state involving an attempted waiver of a subordination clause. Only one case could be located, and it was from the California District Court of Appeals. In this case, Magna Development Company v. Reed, 228 Cal. App.2d 230, 39 Cal. Rptr. 284 (1964), the court refused to accept the waiver on the ground that to do so "would be allowing the unilateral creation of a new, different contract."<sup>16/</sup> The court had previously held that the subordination provision was indefinite. This previous holding was not reasoned or elaborated but rather was based upon blind adherence

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See note 15, supra.



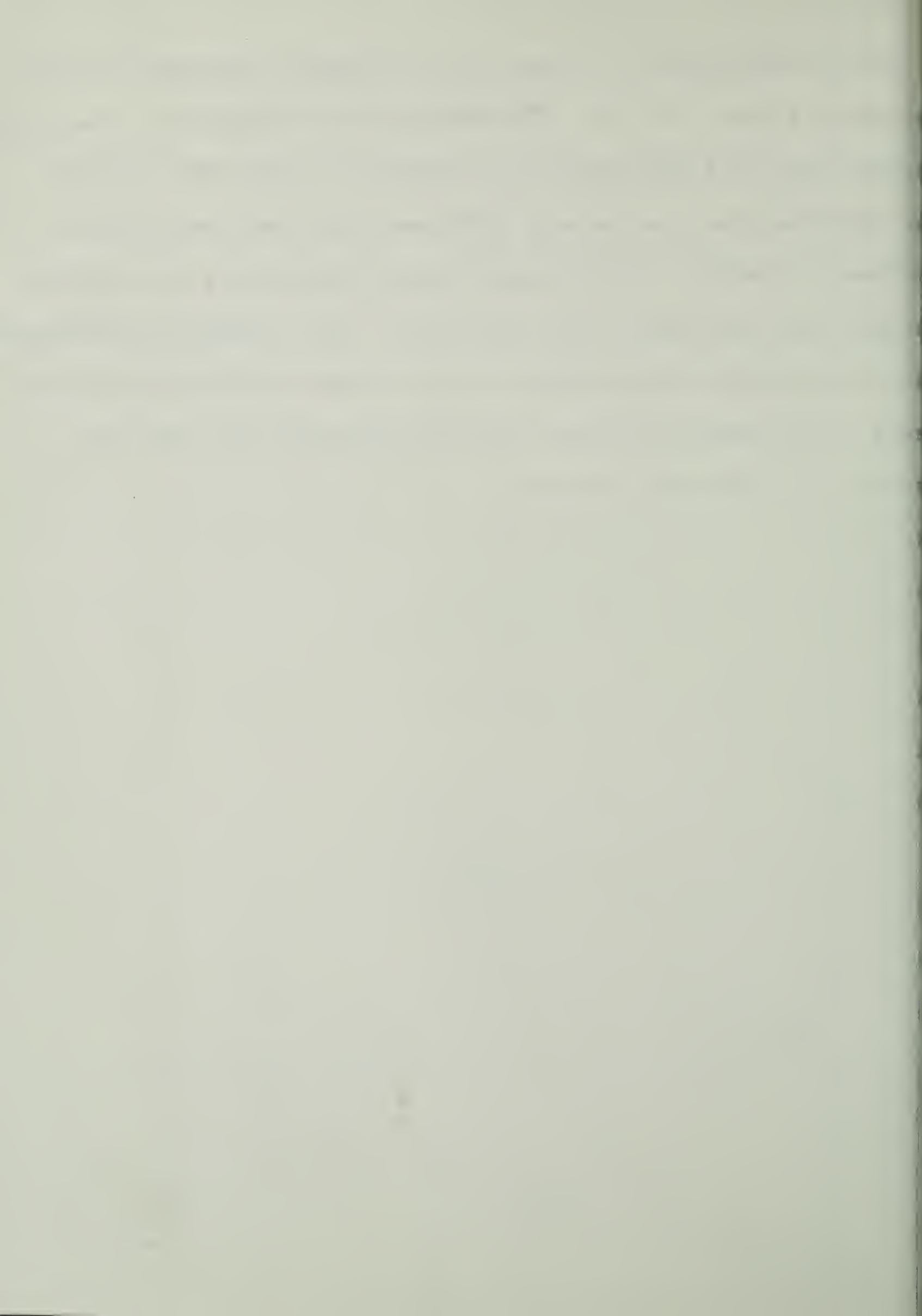


the pre-existing California District Court of Appeals cases ready discussed. The court's holding that waiver could not be admitted was equally unreasoned. The court made no effort to explain why permitting such a waiver would make a "new, different contract". Neither was there citation of any of the other waiver cases or discussion of the reason why the case before the court should be decided differently from them. It is the only case found by appellees to support them in resisting waiver of the subordination provision in this case and it is directly contrary to the very substantial body of cases from the highest Appellate Courts of numerous jurisdictions cited by Appellant (Appellant's Brief 18-32). There is no way that this case can be squared with them; either it is wrong, or all the others are wrong. Appellant submits that the others state a true and established rule of equity jurisprudence which has withstood the test of time, that they are inherently more logical, and that they are reasoned and reflective of the basic aims of the common law including that of effectuation of contracts wherever possible.

Appellees also make an argument which seems to say that since there were no restrictions placed upon the agreement to subordinate, the Appellant has never been bound to accept a lease which did contain such restrictions and thus there is no mutuality of remedy. The result of this apparently is that the Appellant's



exercise of the option to lease did not become a bilateral contract. Appellee's Brief 35, 36). The meaning is not altogether clear, but perhaps this is simply another reiteration of Appellees' argument to the effect that our case is different from the others because we have no contract. The argument simply assumes its own validity to prove the validity of its conclusion - i.e., specific performance cannot be granted because there is no contract, and the proof that there is no contract is that specific performance will not be granted. It is purely circular.



Finally, Appellees at page 36 of their Brief reach the issue raised by the lower court's decision: Is this case different from all the other waiver cases because they involved provisions solely for the benefit of one party (who was waiving) our case involves a provision for the benefit of both parties. There is, as Appellant pointed out in its opening brief (p. 29) no such thing as a clause in a contract which can never be to the benefit of both parties. The question that must be faced if this case is to be distinguished from all the others is whether the subordination clause is beneficial to the subordinator in any substantially greater or different degree than the provisions in other cases are beneficial to the party resisting specific enforcement. <sup>17/</sup> The answer to this must be in the negative - in fact, as Appellant has pointed out (Opening Brief 29), the converse is true.

It is appropriate to note that all of the evidence available to the court below in making its decision showed that the subordination clause was asked for and insisted upon only by Appellant. For example, in the deposition of Mr. Ching, who

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Of course, many of these cases involve, like this one, a situation whereby one party is trying to avoid a contract by refusing to perform a part of it and utilizing that as a basis for being excused from the rest. The courts and writers have recognized this as one of the factors mitigating against allowing such a party to proceed. See, e.g., Morris v. Ballard 16 F.2d 175, 176 (D.C.Cir. 1946), Wesley N. Taylor Co. v. Russell, 194 Cal. App. 2d 816, 15 Cal. Rptr. 357, 365; Fry on Specific Performance of Contracts, § 830 (3d ed. 1884).

[Faint, illegible text, likely bleed-through from the reverse side of the page]

Handwritten notes or signatures at the bottom of the page, including a signature that appears to read "John D. ...".

Appellees state, was acting as Appellant's attorney, he stated  
er questioning by Appellees' attorney that the subordination  
use was requested by Appellant and Appellant alone, and that  
ed Appellant insisted the provision would be necessary if it  
e to obtain financing (Ching Deposition 27-28). Mr. Ching was  
o asked whether restrictions on the degree of subordination had  
n agreed to. Mr. Ching answered in the negative, stating that  
agreement was "that this would be a full, you know, complete  
ordination of their fee interest, period." (Ching Deposition  
. Even the explanation made by Mr. Ching to the Appellees of  
t a subordination clause was all about during the negotiations  
candidly and forthrightly to the effect that such a clause was  
to the benefit of lessors and all to the potential detriment  
the lessees. (Ching Deposition 32; See also Low Deposition 10,  
12). There is no indication anywhere in the depositions or  
er material before the court below (other than the self-serving  
tements of Appellees on their interrogatory answers) that there  
any intention that the subordination provisions should benefit  
Appellees or that they expected or bargained for any benefit  
refrom.

How then do Appellees answer Appellant's analysis of  
nature and effect of a subordination provision and conclusion  
t it could not be mutually beneficial? They cite no authority;  
y give no analysis and indeed, even fail to take issue with





mitted involved a far more plausible and realistic "benefit" than the resisting party than anything the Appellees could assert. Indeed, Appellees do little more than assert that "it is obvious that the Appellees contemplated that they would receive benefit by having a completed structure on their premises...." (Appellees' Brief 37). There is not even a hint why this should be "obvious" even though all available evidence is to the contrary. Whether there is any explanation of why, if Appellees were primarily interested in the type of building to be constructed, that matter was not covered in the option. Further, both Mr. Ching and Mr. Low state in their depositions that although buildings were mentioned by the parties in their negotiations, the Appellees ought to impose no restrictions or minimum requirement upon the lessees. Rather, Mr. Ching reported that "from the discussions, the lessee would have complete control of it". (Ching deposition. See Low deposition 15).

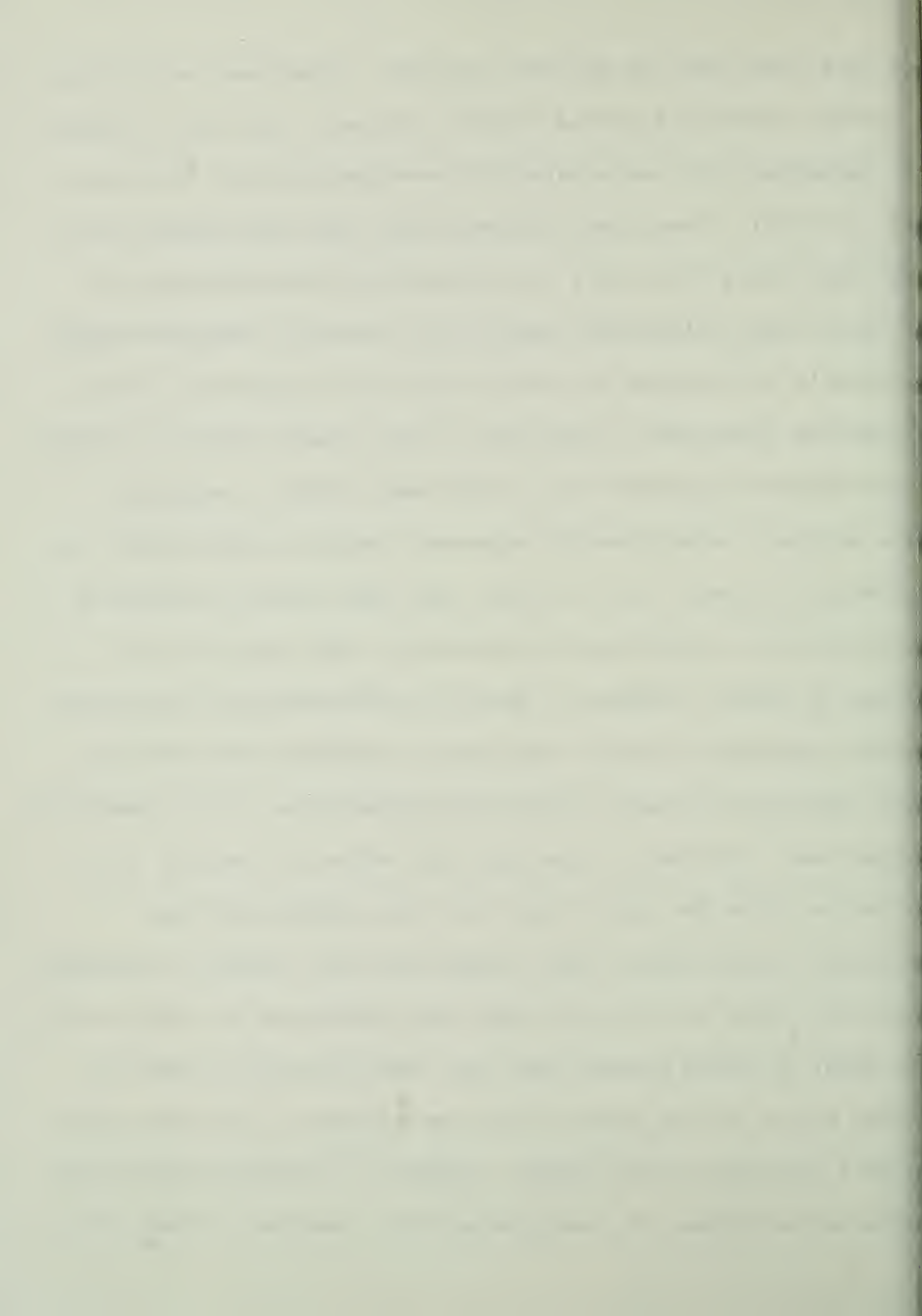
Appellees suggest that Appellant offered in its brief in effect, to negotiate the terms of the subordination provision with the Appellees...." (Appellees' Brief 38). Appellant never offered to "negotiate" in its brief; <sup>18/</sup> its position was made

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Appellant's statement was: "If Appellees wish, the Appellant will be happy to alter its offer to waive the subordination provision by offering to waive only so much thereof as Appellees desire; the Appellees may then subordinate their fee simple interest in much as they wish." (Opening Brief 31).



perfectly clear and has not been refuted. Appellees have refused to perform their obligations under a contract, the terms of which were bargained for, and substantial consideration for which was paid. (R. 8-9). They then utilized their own unwillingness as a basis for asking this court to excuse them from performance of all their other obligations under that contract, notwithstanding Appellant's willingness to perform fully and completely all its obligations thereunder. Appellees in one breath refuse to execute a subordination agreement and in the next refuse to execute a lease without a subordination agreement because subordination is not beneficial to them. If it is true that some benefit accrues to Appellees from a subordination provision, then Appellant is willing to accept a degree of specific enforcement of the option granting Appellant a lease containing a subordination provision which contains only such subordination provisions as are beneficial to Appellees - in short, Appellant will waive all benefit it is to receive under the said clause but will permit Appellees to retain all benefit which they alleged they will receive thereunder. Merely the offer of waiver in this form eliminates any distinction that might be drawn between this case and the myriad others involving waiver on the ground this case involves a provision with benefits accruing to both sides; further, it properly places upon Appellees the burden of showing what this "benefit" is that they



not wish to give up.

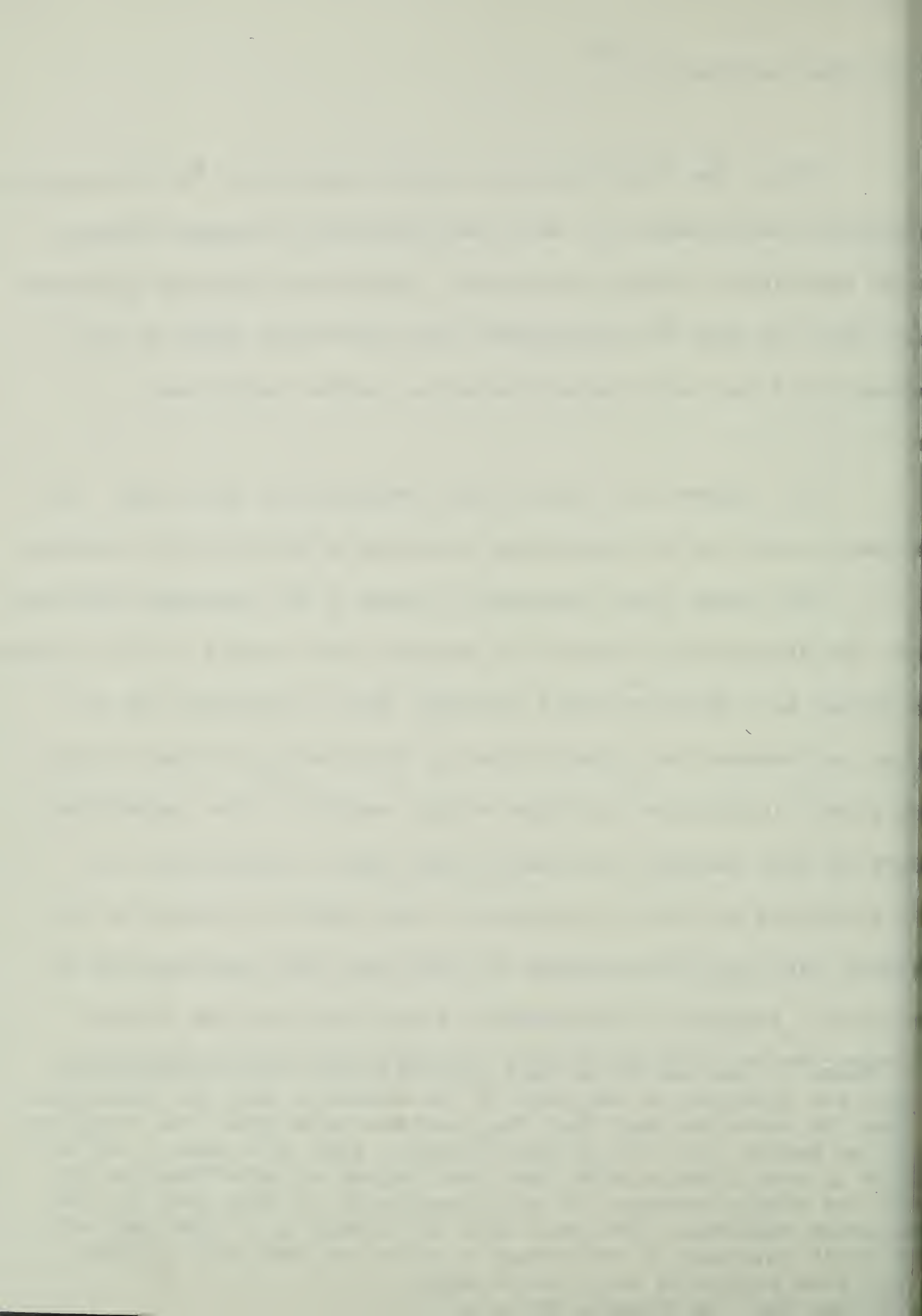
III. The third issue is whether Appellant, if not entitled to specific performance, is not then entitled to damages arising out of Appellees' refusal to perform. Appellant believes Appellees' brief fails to meet the discussion and authorities given in its opening brief and will therefor make no further reply here.

IV. There is a final issue presented in this case: Did the lower court err in cancelling Appellant's Motion of Lis Pendens?

The lower court apparently shares a not uncommon confusion as to the distinction between lis pendens and a notice of lis pendens. The former is a doctrine which provides that a purchaser who acquires an interest in property that is involved in pending litigation stands in the same position as his vendor. <sup>20/</sup> The underlying theory of this ancient doctrine is that once a controversy has been subjected to the jurisdiction of the courts it should be impossible for any of the parties to interfere with consummation of the courts' judgment. The doctrine itself has not been altered

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There is and can be no real question that the subordination of the use was intended to and does in fact benefit only the Appellant. It must be borne in mind that the question is whether the Appellees would be better off with no subordination than with some - and the burden is upon them to show that some degree of subordination of their fee simple interest is more beneficial to them than no subordination whatever. The mere fact that there is a risk they will lose their interest in the former case and no such risk in the latter case precludes any such showing.



statute in Hawaii.

At common law all purchasers of property were deemed to have constructive notice of litigation affecting title to such property. Hawaii has altered this common law rule for actions in the state courts by requiring that a notice of such litigation (i.e., Notice of Lis Pendens) be filed in the Bureau of Conveyances and/or with the Assistant Registrar of the Land Department. <sup>21/</sup>

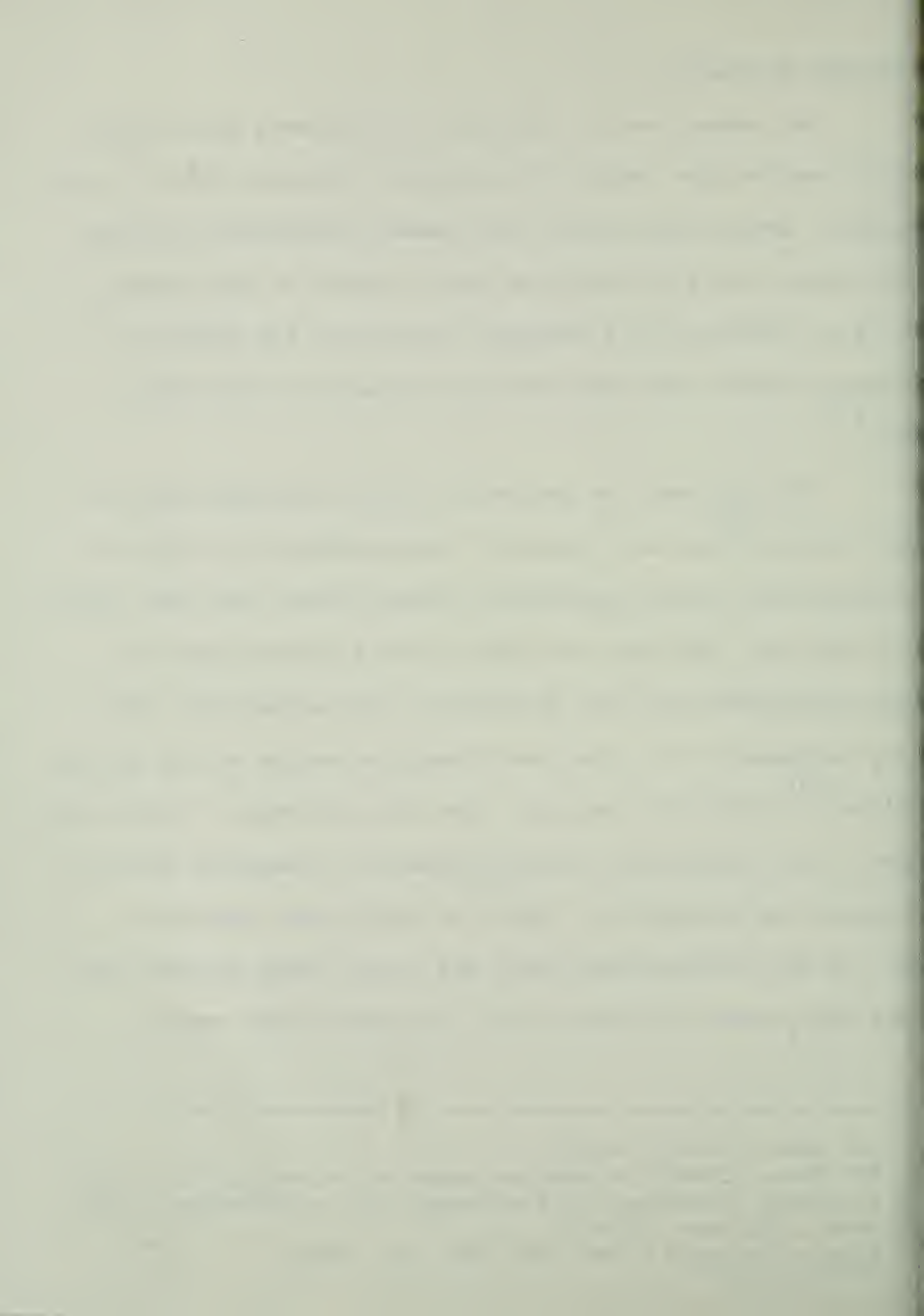
If Appellees are correct in their conclusion that the Hawaii statute <sup>22/</sup> does not "require" the recording of a notice of Lis Pendens for actions pending in Federal Courts, and that therefore 28 USC Sec. 1964 does not apply to this action, they have successfully established that the doctrine of lis pendens will apply to any purchaser of the land even though no notice of lis pendens <sup>23/</sup> is filed. If this is the case, then the existence of Appellant's Notice of Lis Pendens was an irrelevance; it created no obstacle for anyone and provided in itself no cloud upon Appellees' title. In this circumstance there was no one whose interest had or may have become affected by the existence of the notice,

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RLH Secs. 230-42, 342-78.

RLH Secs. 230-42; no mention seems to be made of the comparable statutory provision for land under the jurisdiction of the Federal Court, RLH Secs. 342-78.

King v. Davis, 137 Fed. 222 (Va. Cir. 1905).



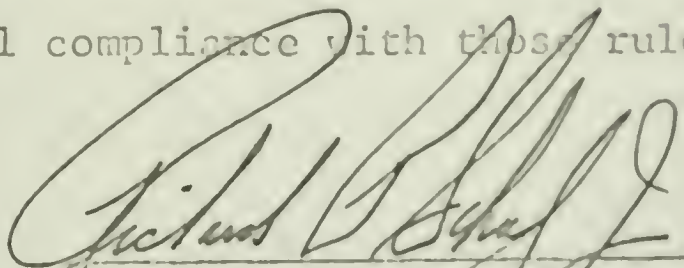


cluding the Appellees, and thus no "actual and antagonistic  
assertion of right". <sup>24/</sup> In short, the district court had no jurisdic-  
tion to cancel the lis pendens since it could not do so within  
the framework of a "case or controversy".

If, on the other hand, Appellees' conclusion is incor-  
rect and if a notice of lis pendens is required in Hawaii for  
litigations in Federal as well as State courts, then the reasoning  
and authorities given in Appellant's opening brief stand unanswered  
by Appellees and establish that the cancellation was in error.

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I certify that, in connection with the preparation of  
this brief, I have examined Rules 18 and 19 of the United States  
Court of Appeals for the Ninth Circuit, and that, in my opinion,  
the foregoing brief is in full compliance with those rules.



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Richard P. Schulze, Jr.  
Attorney for the Appellant



UNITED STATES COURT OF APPEALS

FOR THE NINTH CIRCUIT

LAHAINA-MAUI CORPORATION,  
California corporation,

Appellant,

v.

No. 20419

JOSEPH TAU TET HEW and HELEN  
KONA HEW, husband and wife,  
GEORGE TAN and SHIZUKO RUTH  
TAN, husband and wife,

Appellees.

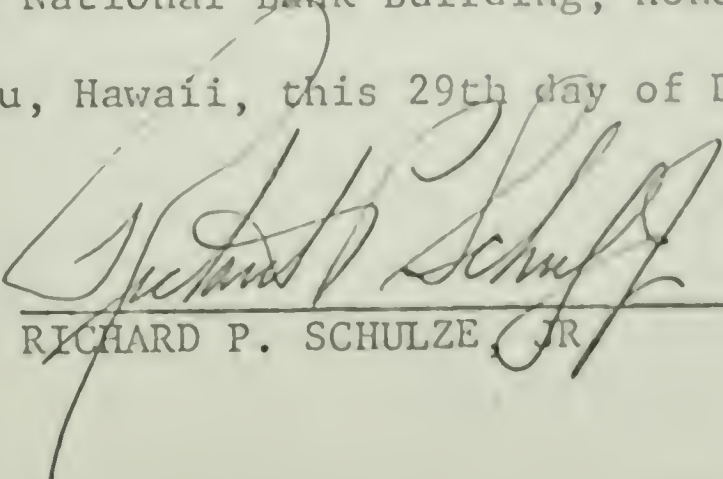
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CERTIFICATE OF SERVICE

I hereby certify that on the 29th day of December, 1965,  
caused to be mailed (First Class Mail) in the U. S. Post  
Office at Honolulu, Hawaii, postage thereon fully prepaid, three  
copies of the foregoing brief of the above named Appellant, THE  
LAHAINA-MAUI CORPORATION, addressed to Mr. William M. Swope, Smith,  
Beebe & Cades, First National Bank Building, Honolulu, Hawaii.

DATED at Honolulu, Hawaii, this 29th day of December,

5.

  
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RICHARD P. SCHULZE, JR.

